

Technical Marketing & Sales support.

Job description

As technical marketing & sales support you will work in the marketing and sales team and act as a first responder to incoming customers' enquiries, with a focus on our customized MEMS offerings. With a technical background and a commercial attitude, you will assist the sales team in growing the business.

Your responsibilities are:

- First responder to inbound questions via telephone, email or website
- Evaluate lead requests and prepare appropriate replies
- Send quotations and follow up
- Supporting business development colleagues
- Act as first responder to customer questions and feedback
- Supporting marketing and communication activities

Your team

You will be part of the marketing & sales team at LioniX international. This team's responsibility is to organize all outreach activity and material and to bring in new customer projects. Since the world of integrated photonics and MEMS is based on quickly moving technologies and markets, the majority of the team has an engineering background. The team is therefore well placed to understand new developments in fields like life science, tele- and datacom, sensors, medical and food. The team is constantly working with customers and prospects to match LioniX International's technology to emerging applications. Since the markets and products of our customers change rapidly, LioniX has organized itself as a very flat organization, giving individuals the responsibility and flexibility to respond to opportunities.

Professional requirements

- Technical background BSc level (for example physics) with clear commercial interest
- Technical background in micro/nano system technology is a preference
- Team worker in multidisciplinary and international setting, able to adapt quickly

Languages

- Fluent in English
- Dutch or willing to learn Dutch

What LioniX International offers you

- Competitive salary
- Good terms of employment
- Company paid pension plan
- Company paid insurances
- Healthy work – life balance
- International working environment
- Contract for 0.6 FTE (24 hours) to 1 FTE (40 hours)

Working at LioniX International means you will be working in a dynamic and inspiring environment. As a technology driven company our teams are always curious and looking for challenges and possibilities. Your team expects you to work as a team player, but individually you will have many possibilities for self-deployment. This is stimulated actively since it is of great importance for LioniX International that we invest in a long term relationship between us and you.

As a global leader in microsystem technology, your working environment will be both Dutch and international. Your colleagues and the projects you are working on both have a diverse nationality.

When joining the LioniX family, you will experience that we also create many opportunities for non-work related matters, such as Friday afternoon celebrations and days-out with the company. Last but not least, LioniX International has good terms of employment including an excellent pension and insurance plan both for you and your family.

Company profile

LioniX International is a leading global provider of customized microsystem solutions. We have driven technological and commercial development in our specialist fields—photonic integrated circuits and MEMS—since 2001.

As a vertically integrated company, we work across all stages of the production process from design to delivery of a finished module. And with world-class fabrication facilities, we scale production volumes as our customer requirements grow.

We maintain our technology leadership by continuously adding new innovations to our IP portfolio. Currently LioniX International employs nearly 60 highly educated people, and its management has multiple decades of combined experience in micro/nano system technology.

Further information is on our website www.lioniX-international.com

Contact

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